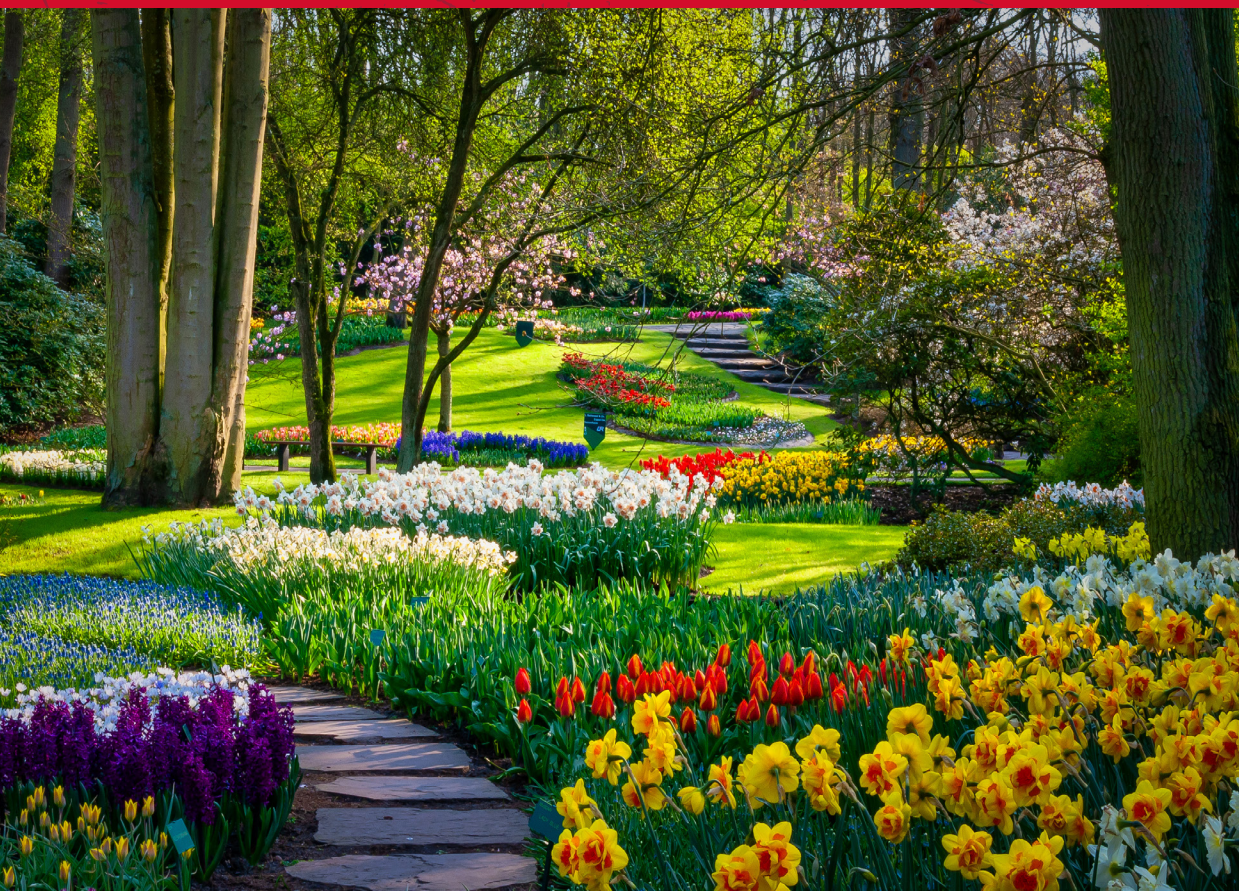


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If your property is currently listed with another REALTOR,® please pardon our proactive marketing approach. It is not our intention to solicit the offerings of other REALTOR'S®.

## What's Happening In The Market?

The housing market remains steady and strong! Remember these are only general market trends. We can see the average list price in **Highland Lakes** has gone up 5% from \$473,309 to \$497,566.

### TIME ON THE MARKET

Compared to one year ago, homes in this neighborhood are spending 63% less time on the market (down from 24 to 9).

### SALES VOLUME

Over the past 3 months, 29 homes have sold in Highland Lakes which is 1 fewer than the number of homes sold during the same time period last year with a 3% decrease.

### VALUATION

Overall, there has been a significant increase in valuation, with price per square foot rising 16% - from \$170.57 to \$197.70.

### SUPPLY & DEMAND IN CENTRAL OHIO

#### Over \$1M

We are seeing a seller's market in this price range with 61 active homes and 74 homes selling in the last 3 months leaving us with more than 2 months of inventory.

#### Between \$500K and \$1M

We are seeing an unprecedented sellers market in this price range with 285 active homes and 694 homes selling in the last 3 months leaving us with just over 1 month of inventory.

#### Under \$500K

We are seeing an unprecedented seller's market in this price range with 1,184 active homes and 7,491 homes selling in the last 3 months leaving us with approximately 14 days of inventory.

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SOLD DATE	ADDRESS	BEDROOMS + FULL + HALF BATH	YEAR BUILT	SQ FT	LIST PRICE	SOLD PRICE	DIFF LIST VS. SOLD PRICE	DAYS ON MARKET
01/21/22	5526 Olympic Way	4+2+1	1996	2280	\$498,000	\$485,059	-2.7%	48
01/20/22	6666 Highland Lakes Place	5+5+2	1992	5052	\$1,200,000	\$1,200,000	0.0%	2
01/18/22	6484 Upper Lake Circle	3+3+1	1994	2038	\$329,900	\$350,000	5.7%	2
01/10/22	5789 Victoria Court	3+3+0	1999	2057	\$419,900	\$465,000	9.7%	2
01/04/22	5109 Lahinch Court	4+4+1	2004	3123	\$625,000	\$630,000	0.8%	1
12/22/21	6348 Everett Court	4+2+1	2001	2400	\$439,900	\$431,000	-2.1%	9
12/15/21	4535 Royal Birkdale Drive	4+3+1	2017	3346	\$660,000	\$653,000	-1.1%	9
12/15/21	5244 Leydorf Lane	5+4+1	2000	3009	\$679,000	\$710,000	4.4%	3
12/13/21	5640 Sedgewick Lane	4+3+1	2018	2956	\$639,000	\$655,000	2.4%	4
12/10/21	6347 Pinehurst Pointe	3+2+0	1997	1422	\$285,000	\$295,000	3.4%	4
12/07/21	4791 Saint Medan Drive	2+2+0	2004	2193	\$440,000	\$440,000	0.0%	25
12/07/21	5555 Stillwater Avenue	4+3+1	1994	4209	\$609,000	\$610,000	0.2%	26
12/06/21	6248 Sawgrass Way	4+3+1	1992	2912	\$499,900	\$539,000	7.3%	2
12/03/21	6605 Hermitage Drive	3+3+1	2002	2554	\$429,900	\$449,000	4.3%	2
11/30/21	6464 Upper Lake Circle	3+3+1	1997	1912	\$299,900	\$285,000	-5.2%	29
11/30/21	5276 Annandale Court	5+3+1	1998	3312	\$595,000	\$577,000	-3.1%	14
11/30/21	6233 Interlachen Avenue	4+3+1	1999	2314	\$449,000	\$445,000	-0.9%	4
11/30/21	6419 Upper Lake Circle	2+3+0	1996	1502	\$334,900	\$325,000	-3.0%	15
11/30/21	5800 Pine Wild Drive	3+2+1	1998	2035	\$332,500	\$373,500	11.0%	3
11/26/21	6365 Pinehurst Pointe	2+2+0	1997	1269	\$244,900	\$249,900	2.0%	22
11/23/21	5205 Leydorf Lane	5+3+0	2000	2637	\$499,900	\$490,000	-2.0%	9
11/22/21	5635 Cypress Court	3+2+1	1996	2277	\$369,900	\$411,100	10.0%	2
11/19/21	5233 Sorrento Court	3+3+1	2015	2508	\$849,900	\$835,000	-1.8%	7
11/19/21	5181 Lahinch Court	4+2+2	2003	2713	\$489,500	\$510,000	4.0%	2
11/19/21	6636 Lower Lake Drive	3+2+0	1994	1428	\$309,900	\$325,500	4.8%	5
11/17/21	6200 Firestone Place	3+2+1	1994	3074	\$499,900	\$520,500	4.0%	4
11/16/21	5558 Olympic Way	4+2+1	1996	2810	\$524,900	\$524,900	0.0%	7
11/04/21	6499 Hermitage Drive	3+2+2	2001	2669	\$449,900	\$475,000	5.3%	5
11/02/21	6215 Interlachen Avenue	4+2+1	1998	2506	\$424,900	\$440,000	3.4%	4

This Month In Numbers:  
(if no new listings enter the market)

2

Active Listings

29

Sold from 11/1/21- 2/1/22 (past 3 months)

9.67

Homes Selling per Month

0.21

Month Supply of Inventory