

We specialize in helping our clients through life's biggest decisions. Whether buying or selling, we rely on a team of true area and market experts, as well as support staff to make the whole process seamless. Together, our clients expect more - and we deliver it for them.



## **What's Happening In The Market?**

Below are general market trends for **Highland Lakes** from the past 6 months compared to the same time period year over year, along with a summary of Supply and Demand in **Central Ohio** by price point.

Highland Lakes Market Trends	9/1/23-3/1/24	9/1/22-3/1/23	Annual Change
Number of Homes Sold	31	32	-3%
Average List Price	\$603,319	\$557,744	8%
Average Sales Price	\$602,111	\$557,399	8%
Average Price Per Square Foot	\$224.22	\$211.43	6%
Time on Market	13 Days	18 Days	-28%

Central Ohio Supply & Demand	Homes Sold (Last 6 Months)	Inventory Supply (If no new listings enter market)	Type of Market	
Over \$1 Million	209	4.79 Months	Seller	
\$500K to \$1 Million	1,785	2.06 Months	Seller	
Under \$500K	10,935	0.89 Months	Seller	

## Your Needs Come First. Put Our Expertise To Work.



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If your property is currently listed with another REALTOR,<sup>\*</sup> please pardon our proactive marketing approach. It is not our intention to solicit the offerings of other REALTOR'S<sup>\*</sup>.



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THE RAINES GROUP

REAL ESTATE SERVICES

## A Review of Home Sales in Your Area

Learning more about home sales in your area is always important. This report we have put together, for you, summarizes listings sold in Highland Lakes. All information has been sourced from the Columbus Board of Realtors, and while it is deemed reliable it is not guaranteed. Properties sold were also listed by various MLS participating offices (non-MLS properties are not included).

SOLD DATE	A D D R E S S	BEDROOMS + FULL + HALF BATH	YEAR Built	S Q F T	LIST PRICE	SOLD PRICE	DIFF LIST VS. SOLD PRICE	DAYS ON Market
02/29/24	5135 Manor Ridge Court	4+4+1	2001	2974	\$675,000	\$675,000	0.0%	42
02/20/24	6884 Sunningdale Drive	4+2+1	1998	1982	\$429,900	\$429,900	0.0%	63
02/15/24	5525 Forest Highlands Court	6+4+1	2014	3868	\$889,900	\$889,900	0.0%	1
02/13/24	6095 Sawgrass Way	4+2+1	1995	2556	\$479,900	\$502,500	4.5%	2
02/01/24	5226 Leydorf Lane	5+3+1	2001	2772	\$775,000	\$755,000	-2.6%	4
01/17/24	6591 Upper Lake Circle	2+3+0	1994	1428	\$324,950	\$322,950	-0.6%	1
01/05/24	5883 St. George Avenue	4+2+1	1996	3000	\$609,900	\$615,000	0.8%	8
01/05/24	6825 Peachtree Circle	3+3+0	1994	2027	\$415,000	\$419,000	1.0%	17
12/29/23	5620 Innisbrook Court	4+2+1	1996	2394	\$499,000	\$490,000	-1.8%	15
12/29/23	6589 Shady Oaks Place	2+2+1	2002	2293	\$549,900	\$576,500	4.6%	1
12/12/23	5502 Via Alvito Drive	3+3+1	2013	2902	\$949,900	\$965,000	1.6%	2
12/01/23	6399 Grasslands Court	5+4+1	2001	5046	\$949,900	\$900,000	-5.5%	77
12/01/23	5968 Haig Point Court	4+2+2	1999	2880	\$592,000	\$575,000	-3.0%	13
11/28/23	6324 Heritage Place	4+3+2	1994	3554	\$789,900	\$825,000	4.3%	4
11/21/23	6460 Upper Lake Circle	3+3+0	1997	1752	\$394,850	\$395,000	0.0%	3
11/17/23	6329 Everett Court	3+2+1	2001	2128	\$469,900	\$465,000	-1.1%	24
11/14/23	5346 Langwell Drive	3+3+0	2011	1906	\$569,900	\$569,900	0.0%	4
11/09/23	7059 Cypress Drive	4+4+0	1996	3226	\$599,900	\$608,000	1.3%	3
10/27/23	6423 Upper Lake Circle	3+3+1	1996	1912	\$388,800	\$400,000	2.8%	1
10/26/23	4884 Saint Andrews Circle	3+3+1	1990	2537	\$575,000	\$580,000	0.9%	4
10/19/23	4760 Saint Andrews Drive	4+2+1	1991	3595	\$579,900	\$579,900	0.0%	11
10/17/23	6673 Hermitage Drive	3+2+1	2001	2280	\$498,500	\$500,000	0.3%	5
10/04/23	5419 Ainsley Drive	4+3+1	1999	2980	\$614,900	\$598,000	-2.8%	20
09/29/23	5082 Manor Ridge Court	4+4+1	2000	3212	\$749,900	\$765,000	2.0%	3
09/26/23	6057 Tournament Drive	3+3+0	2009	2189	\$539,900	\$540,377	0.1%	3
09/25/23	5693 St George Avenue	4+2+1	1998	2103	\$562,500	\$560,000	-0.4%	11
09/22/23	6462 Upper Lake Circle	3+3+1	1997	1912	\$394,900	\$381,500	-3.5%	5
09/15/23	5716 Whispering Trail	6+5+2	2005	6125	\$1,100,000	\$1,002,500	-9.7%	58
09/08/23	5023 Oakmont Place	4+3+1	1994	3449	\$850,000	\$875,000	2.9%	2
09/01/23	5611 Saint Andrews Drive	3+2+1	1996	2582	\$524,900	\$544,500	3.6%	2
09/01/23	6443 Upper Lake Circle	2+3+0	1997	1490	\$359,000	\$360,000	0.3%	4

## **This Month In Numbers:**

(if no new listings enter the market)

**3** Active Listings

**31** Sold from 9/1/23-3/1/24 (past 6 months)

**5.17** Homes Selling per Month

0.58 Month Supply of Inventory

