

We specialize in helping our clients through life's biggest decisions. Whether buying or selling, we rely on a team of true area and market experts, as well as support staff to make the whole process seamless. Together, our clients expect more - and we deliver it for them.



**Your Needs Come First.
Put Our Expertise To Work.**



614.855.8700
TheRainesGroup.com
LuxuryhomesOH.com

If your property is currently listed with another REALTOR®, please pardon our proactive marketing approach. It is not our intention to solicit the offerings of other REALTOR'S®.

What's Happening In The Market?

The housing market remains steady and strong! Remember these are only general market trends. We can see the average list price in **Highland Lakes** from one year ago is up 22% from \$427,606 to \$523,514.

TIME ON THE MARKET

Compared to one year ago, homes in Highland Lakes are spending 85% less time on the market (down from 26 to 4).

SALES VOLUME

Over the past 3 months, 21 homes have sold in Highland Lakes which is 3 fewer than the number of homes sold during the same period last year and a 13% decrease from last year.

VALUATION

Overall, there has been an outstanding gain in valuation, with price per square foot raising 15% - from \$159.80 to \$183.33.

SUPPLY & DEMAND IN CENTRAL OHIO

Over \$1M

We are seeing a seller's market in this price range with 79 active homes and 129 homes selling in the last 6 months leaving us with 3.5 months of inventory.

Between \$500K and \$1M

We are seeing an unprecedented sellers market in this price range with 325 active homes and 1,034 homes selling in the last 6 months leaving us with about 1.8 months of inventory.

Under \$500K

We are seeing an unprecedented seller's market in this price range with 1,324 active homes and 11,975 homes selling in the last 6 months leaving us with approximately 19 days of inventory.

Listed By The Raines Group



A Review of Home Sales in Your Area

Learning more about home sales in your area is always important. This report we have put together, for you, summarizes listings sold in Medallion. All information has been sourced from the Columbus Board of Realtors, and while it is deemed reliable it is not guaranteed. Properties sold were also listed by various MLS participating offices (non-MLS properties are not included).

SOLD DATE	ADDRESS	BEDROOMS + FULL + HALF BATH	YEAR BUILT	SQ FT	LIST PRICE	SOLD PRICE	DIFF LIST VS. SOLD PRICE	DAYS ON MARKET
05/28/21	6295 Commonwealth Drive	3+2+1	2000	2036	\$365,000	\$355,000	-2.8%	12
05/28/21	6407 La Casa Court	3+2+1	1999	2511	\$375,000	\$407,000	7.9%	4
05/28/21	5854 Torrey Pines Avenue	4+3+1	1998	3643	\$669,900	\$660,000	-1.5%	11
05/27/21	5237 Sorrento Court	3+3+1	2013	2502	\$849,900	\$849,900	0.0%	2
05/27/21	5433 Anacala Court	4+4+1	2001	3107	\$549,900	\$620,000	11.3%	3
05/18/21	5128 Tralee Lane	4+3+2	2005	3341	\$550,000	\$563,000	2.3%	1
05/17/21	6707 Sunningdale Drive	4+2+1	1998	1960	\$350,000	\$410,000	14.6%	4
05/10/21	7054 Spyglass Court	4+2+1	1993	2822	\$434,900	\$465,000	6.5%	2
05/03/21	5719 Torrey Pines Avenue	5+4+1	1999	4072	\$699,900	\$699,900	0.0%	4
04/23/21	4606 Lakes Club Drive	3+2+2	1992	4228	\$865,000	\$825,000	-4.8%	9
04/20/21	4696 Royal Birkdale Drive	4+3+1	2017	4073	\$715,000	\$715,000	0.0%	3
04/16/21	6311 Legends Court	4+2+0	1999	1929	\$384,900	\$410,000	6.1%	9
04/16/21	6137 Highland Hills Drive	4+2+2	2001	2720	\$449,900	\$462,000	2.6%	3
04/14/21	5426 Quail Hollow Way	5+5+1	1995	3537	\$689,900	\$700,000	1.4%	2
04/13/21	5949 Doral Court	4+2+1	1994	2462	\$389,900	\$420,000	7.2%	3
04/06/21	4956 Augusta Drive	4+4+1	2016	4150	\$649,900	\$649,900	0.0%	4
04/01/21	5660 Saint Andrews Drive	4+2+1	1994	2720	\$385,000	\$402,000	4.2%	1
03/26/21	5845 Highland Hills Drive	5+3+1	1999	2640	\$515,000	\$539,000	4.5%	4
03/15/21	7436 Frasier Road	4+2+1	1994	2746	\$395,000	\$400,000	1.3%	3
03/01/21	5467 Ainsley Drive	4+3+1	2001	2724	\$349,900	\$378,450	7.5%	4
03/01/21	5687 Pine Wild Drive	4+2+1	1994	2348	\$359,900	\$385,000	6.5%	2

This Month In Numbers:

(if no new listings enter the market)

1 Active Listings

21 Sold from 3/1/21 - 6/1/21 (past 3 months)

7 Homes Selling per Month

0.14 Month Supply of Inventory