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RAINES
GROUP

HER
REALTORS®

We specialize in helping our clients through life's biggest decisions. Whether buying or selling, we rely on a team of true area and market experts, as well as support staff to make the whole process seamless. Together, our clients expect more - and we deliver it for them.



Your Needs Come First.
Put Our Expertise To Work.



614.855.8700
TheRainesGroup.com
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If your property is currently listed with another REALTOR®, please pardon our proactive marketing approach. It is not our intention to solicit the offerings of other REALTOR'S®.

What's Happening In The Market?

The housing market remains steady and strong! Remember these are only general market trends. We can see the average list price in **Highland Lakes** from one year ago is down 2% from \$485,685 to \$478,300.

TIME ON THE MARKET

Compared to one year ago, homes in Highland Lakes are spending 75% less time on the market (down from 36 to 9).

SALES VOLUME

Over the past 3 months, 30 homes have sold in these neighborhoods which is the same number of homes sold during the same time period last year.

VALUATION

Overall, there has been an outstanding gain in valuation, with price per square foot raising 13% - from \$166.85 to \$188.89.

SUPPLY & DEMAND IN CENTRAL OHIO

Over \$1M

We are seeing a seller's market in this price range with 100 active homes and 57 homes selling in the last 3 months leaving us with approximately 5 months of inventory.

Between \$500K and \$1M

We are seeing an unprecedented sellers market in this price range with 417 active homes and 644 homes selling in the last 3 months leaving us with just over 1.9 months of inventory.

Under \$500K

We are seeing an unprecedented seller's market in this price range with 2,080 active homes and

Sold By The Raines Group



5719 TORREY PINES AVE



1693 GALENA ROAD



5845 HIGHLAND HILLS



5370 LYNBROOK LANE

For your own FREE comparative
market analysis, scan:



A Review of Home Sales in Your Area

Learning more about home sales in your area is always important. This report we have put together, for you, summarizes listings sold in Medallion. All information has been sourced from the Columbus Board of Realtors, and while it is deemed reliable it is not guaranteed. Properties sold were also listed by various MLS participating offices (non-MLS properties are not included).

SOLD DATE	ADDRESS	BEDROOMS + FULL + HALF BATH	YEAR BUILT	SQ FT	LIST PRICE	SOLD PRICE	DIFF LIST VS. SOLD PRICE	DAYS ON MARKET
09/30/21	5999 Aberfeldy Court	3+2+1	2002	2874	\$495,900	\$470,000	-5.5%	22
09/28/21	5862 Pine Wild Drive	3+3+1	1999	1995	\$362,500	\$390,000	7.1%	5
09/20/21	5636 Turnberry Drive	4+2+1	1997	2768	\$499,900	\$527,000	5.1%	2
09/14/21	6263 Tournament Drive	3+3+1	2013	2273	\$428,000	\$428,000	0.0%	73
09/14/21	5243 Royal County Down	6+4+1	2003	2843	\$700,000	\$650,000	-7.7%	34
09/09/21	4672 Medalist Court	3+2+1	2012	2036	\$400,000	\$415,000	3.6%	2
09/03/21	5642 Holiston Court	5+4+1	2017	4173	\$789,900	\$805,000	1.9%	2
09/01/21	6888 Peachtree Circle	3+2+1	1997	2631	\$395,000	\$430,000	8.1%	5
09/01/21	6392 Mission Hills Place	3+2+0	1997	1422	\$275,000	\$287,500	4.3%	6
08/31/21	5505 Bellerive Place	4+2+1	1997	2848	\$549,000	\$554,000	0.9%	1
08/31/21	6357 Tournament Drive	4+3+1	2013	2980	\$449,900	\$450,000	0.0%	11
08/30/21	5671 Mosaic Way	3+3+1	2005	2677	\$539,900	\$539,900	0.0%	12
08/26/21	5006 Clearview Avenue	3+2+1	2005	2716	\$395,000	\$405,000	2.5%	4
08/26/21	5830 Highland Hills Drive	4+3+1	1999	2640	\$509,900	\$555,000	8.1%	4
08/23/21	6417 Upper Lake Circle	2+3+0	1996	1490	\$309,999	\$327,500	5.3%	4
08/20/21	4652 Sanctuary Drive	4+2+1	2014	3019	\$600,000	\$600,000	0.0%	1
08/16/21	4755 St Medan Drive	3+3+0	2012	2017	\$485,000	\$485,000	0.0%	7
08/13/21	4557 Royal Birkdale Drive	4+3+2	2014	3704	\$609,900	\$642,245	5.0%	3
08/09/21	6268 Commonwealth Drive	3+2+1	2000	2693	\$400,000	\$465,000	14.0%	2
08/09/21	5505 Forest Highlands Court	4+4+1	1996	2921	\$535,000	\$550,000	2.7%	4

This Month In Numbers:
(if no new listings enter the market)

3 Active Listings
30 Sold from 7/1/21 – 10/1/21 (past 3 months)

10 Homes Selling per Month
0.3 Month Supply of Inventory